



AFGRI

Results not comparable to prior year due to extended reporting period arising from year end change

Loss from discontinued operations **R58 million** (prior year R78 million)

Headline earnings per share, including a R20 million tax benefit, up **18,7%** for the 16 months

Exit from non-core businesses

Reviewed preliminary consolidated financial results for the sixteen months ended 30 June 2008 and special dividend declaration

AFGRI LIMITED
(Incorporated in the Republic of South Africa)
Registration number: 1995/004030/06
ISIN number: ZAE00040549 Share code: AFR

Consolidated balance sheet (R'millions)			
	Note	30 June 2008	28 February 2007
ASSETS			
Non-current assets			
Property, plant and equipment	2	1 175	1 018
Goodwill	2	45	26
Other intangible assets	2	220	145
Investments in associates		3	7
Available for sale financial assets		37	—
Financial receivables		165	152
Deferred income tax assets		159	130
Current assets		7 363	5 642
Inventories		1 102	1 010
Biological assets		61	39
Trade and other receivables		904	896
Trade receivables financed by Land Bank	6	2 698	2 724
Trade receivables financed by other banks	6	965	—
Derivative financial instruments		274	175
Current income tax assets		65	95
Cash and cash equivalents and cash collateral deposits		1 294	702
Cash collateral deposits		554	397
Cash and cash equivalents		740	305
Non-current assets classified as held-for-sale		7	—
Total assets		9 174	7 120
EQUITY			
Capital and reserves attributable to equityholders			
Share capital		1 379	1 231
Treasury shares		(155)	(155)
Incentive trust shares		(124)	(151)
Share premium		—	—
Fair value and other reserves		80	10
Retained earnings		1 578	1 527
Minority interest		612	589
Total equity		1 991	1 820
LIABILITIES			
Non-current liabilities			
Borrowings		322	299
Deferred income tax liabilities		129	109
Provisions for other liabilities and charges		193	178
Current liabilities		6 861	5 001
Trade and other payables		2 015	1 680
Derivative financial instruments		75	146
Current income tax liabilities		10	20
Short-term borrowings		15	16
Call loans and bank overdrafts		1 083	446
Land Bank borrowings to finance trade receivables	6	2 698	2 693
Other bank borrowings to finance trade receivables	6	965	—
Total liabilities		7 183	5 300
Total equity and liabilities		9 174	7 120
Net asset value per share attributable to equityholders (cents)		404	361

Consolidated income statement (R'millions)			
	Note	16-months ended 30 June 2008	Year ended 28 February 2007
Continuing operations			
Sales of goods and services		9 858	6 062
Interest on trade receivables financed by banks		587	246
Interest earned on other trade receivables		132	66
Total sales		10 577	6 374
Cost of sales		(8 109)	(4 697)
Gross profit		2 468	1 677
Other operating income		132	92
Other operating expenses		(1 577)	(1 088)
Operating profit		1 023	681
Negative goodwill from business combinations		1	47
Share of profits of associates		—	1
Finance costs	3	(645)	(302)
Profit before income tax		379	427
Income tax expense		(22)	(73)
Profit for the period from continuing operations		357	354
Discontinued operations			
Loss for the period from discontinued operations		(58)	(78)
Profit for the period		299	276
Profit for the period attributable to:			
Equityholders of the Company		221	190
Minority interest – BEE partners		74	79
– Other minorities		4	7
Profit for the period		299	276
Weighted average number of shares in issue (millions)		317,4	317,2
Diluted weighted average number of shares in issue (millions)		341,2	341,2
Earnings per share from continuing operations (cents)		82,9	78,5
Earnings per share from discontinued operations (cents)		(13,4)	(18,6)
Earnings per share from all operations (cents)		69,5	59,9
Diluted earnings per share from continuing operations (cents)		77,1	73,0
Diluted earnings per share from discontinued operations (cents)		(12,5)	(17,3)
Diluted earnings per share from all operations (cents)		64,6	55,7
Headline earnings per share from all operations (cents)	4	73,7	62,1
Diluted headline earnings per share from all operations (cents)		68,5	57,7

Consolidated cash flow statement (R'millions)			
	Note	16-months ended 30 June 2008	Year ended 28 February 2007
Operating activities			
Net profit before tax		340	338
Changes in working capital		(477)	333
Other non-cash flow items		1	(41)
Tax paid		(7)	(25)
Net cash (utilised in)/generated from operating activities		(143)	605
Net cash utilised in investing activities		(425)	(212)
Net cash generated from/(utilised in) financing activities		366	(236)
Net (decrease)/increase in cash and cash equivalents		(202)	157
Cash and cash equivalents at the beginning of year		(141)	(298)
Cash and cash equivalents at the end of the period		(343)	(141)
Cash collateral deposits		554	397
Cash and cash equivalents and cash collateral deposits		211	256

Consolidated statement of changes in equity (R'millions)										
	Share capital	Share premium	Fair value and other reserves	Retained earnings	Treasury shares	Incentive trust share	BEE partners	Other minorities	Total	
Balance 28 February 2006	—	73	8	1 370	(155)	(122)	531	—	1 705	
Net profit	—	—	—	190	—	—	79	7	276	
Currency translation differences	—	—	(5)	—	—	—	—	—	(5)	
Disposal of incentive shares	—	—	—	—	—	35	—	—	35	
Shares purchased by share incentive trust	—	—	—	—	—	(64)	—	—	(64)	
Capital distribution	—	(73)	—	—	—	—	—	—	(73)	
Dividends paid	—	—	—	(33)	—	—	—	—	(33)	
Payment to minorities	—	—	—	—	—	—	(46)	—	(46)	
Minorities with business combinations	—	—	—	—	—	—	—	18	18	
Share-based payments	—	—	7	—	—	—	—	—	7	
Balance 28 February 2007	—	—	10	1 527	(155)	(151)	564	25	1 820	
Net profit	—	—	—	221	—	—	74	4	299	
Payment to minorities	—	—	—	—	—	(44)	(11)	(55)	(55)	
Currency translation differences	—	—	61	—	—	—	—	—	61	
Share-based payments	—	—	9	—	—	—	—	—	9	
Dividends paid	—	—	—	(170)	—	—	—	—	(170)	
Disposal of incentive shares	—	—	—	—	—	27	—	—	27	
Balance 30 June 2008	—	—	80	1 578	(155)	(124)	594	18	1 991	

Administration

Business address and registered office: 33 Sloane Street, Knightsbridge Manor, Block B2, Bryanston, Tel (+27 11) 549-0600, Fax (+27 11) 463-4139 **Company Secretary:** Ms SL Reynolds, BA, LLB, PO Box 3559, Cramerview, 2060 **Bankers:** ABSA Bank Limited, FirstRand Bank Limited, Land and Agricultural Development Bank of SA Limited, Nedcor Limited, Standard Bank of SA Limited, The Hongkong and Shanghai Banking Corporation, Cooperative Centrale Raiffeisen-Boerenleenbank B.A. trading as Rabo Bank **Auditors:** PricewaterhouseCoopers Incorporated **Transfer secretaries:** Computershare Investor Services (Proprietary) Limited, 70 Marshall Street, Johannesburg, 2001, PO Box 61051, Marshalltown, 2107, Tel (+27 11) 370-5000 **Sponsor:** Rand Merchant Bank, (a division of FirstRand Bank Limited), 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196, PO Box 786273, Sandton, 2146

Commentary

The directors of AFGRI Limited ("AFGRI") present the reviewed preliminary condensed consolidated financial results of the AFGRI group of companies ("the Group") for the sixteen months ended 30 June 2008. Due to the change in the Group's financial year-end these results are for a 16-month reporting period and are therefore not directly comparable to the reported prior year results. Unless otherwise stated, comparative figures and percentage changes have been determined based on the published results of the Group for the year ended 28 February 2007. Shareholders are referred to the reviewed second interim results published on 7 May 2008 which show results directly comparable to the reported prior year figures.

The consolidated headline earnings for the 16-month period reflect a 18,7% increase compared to the year ended 28 February 2007. The impact of the drought conditions during the 2007 growing season, resulting in a small maize crop and the second year in a row, is reflected in the results for the 16 months. Low carry-in silo stock levels, a smaller 2007 summer grain crop and tighter interest margins impacted negatively on trading conditions for the Financial and Logistics Services businesses. This situation has begun to reverse: good seasonal rains and an anticipated record maize crop of approximately 12 million tons for the 2008 summer season have seen key indicators in the Group's core businesses begin to turn around.

During the final four months of AFGRI's extended financial reporting period, demand for inputs, credit and storage capacity have all shown significant increases resulting in performances better than anticipated in headline operating profits from both Financial and Logistics Services.

The performance of the Group's continuing operations during the four-month period ended 30 June 2008 has been most satisfactory. To compensate shareholders for the change in year end, the Board approved a special dividend of 8,0 cents per share.

Operational review

Revenue
Sales from continuing operations increased by 65,9% compared to the year ended 28 February 2007. The main contributors to this increase were Products (92,7%) as a result of increased raw material prices and volumes, Financial Services (99,2%) due to increased interest rates and a larger debtors' book and Producer Services (51,1%) due to higher equipment and primary input sales.

Headline earnings

Headline earnings per share for the period under review were 73,7 cents, 18,7% higher than that achieved for the year ended 28 February 2007. Diluted headline earnings per share were 68,5 cents, also 18,7% higher than for the year ended 28 February 2007. As indicated in the interim results for 31 August 2007 and 29 February 2008, headline earnings include the recognition of a R20 million foreign deferred tax asset.

Segmental headline operating profit after dividends received and interest

Continuing operations
The Producer Services business was negatively impacted by stock write-offs in the Seed business. In total, this business unit reported a reduction in headline operating profits for the sixteen months of 11,1% when compared to the year ended 28 February 2007. However, within Producer Services, the retail business reported improved headline operating profits of 71,4%. This improvement was bolstered by improved results from Australia due to farmers anticipating an end of two years of drought. In South Africa a positive agricultural outlook and operational efficiencies contributed to this improvement.

In the Animal Feeds business increased selling prices and volumes, combined with effective procurement and operational efficiencies saw the Protein division improve headline operating profits over the prior year by 18,0%, despite significant margin pressure being experienced at the Group's poultry operation from increasing feed prices and market surpluses.

In a period of rising interest rates and tightening international credit markets the Financial Services business was positively impacted by increased demand for credit, high commodity prices and a turn around in the Africa business. This business grew its headline operating profits by 129,3%, excluding the effects of a prior year once-off foreign exchange gain of R31 million.

The Logistics Services business was adversely affected by the drought, which resulted in a second year of low maize production. As a result headline operating profit reduced by 36,3% compared to the prior year.

Discontinued operations

The Group either sold or discontinued several under-performing or non-core businesses during the reporting period. Also discontinued was the Group's farming activities. This programme to develop previously disadvantaged black farmers, through farming with local communities, was difficult to manage and over-extended. Whilst the Group remains committed to the development of black farmers, the structure of this programme will be revisited in the coming year in order to limit the Group's exposure to losses. In total, discontinued operations reported a loss of R58 million.

Net decrease in cash collateral deposits and cash and cash equivalents – R45 million (2007: R171 million increase)
In the period under review the Group's debtor financing business grew by 26,2%. AFGRI arranged new funding lines in excess of R1,7 billion to fund this growth. This is in line with the Group's strategy to diversify funding and reduce the cost of financing.

Cash utilised by the business during the period of R45 million is due to significant capital expenditure. The net cash position, after including cash collateral deposits, is a positive R211 million compared to R256 million at 28 February 2007.

Changes to the board of directors and executive management

Dr Ml Mogari joined the AFGRI board of directors as an executive director with effect from 1 February 2008.

The Financial Director, Mr I de W Goosen retired from the Group on 31 May 2008, having reached AFGRI's mandatory retirement age. He was succeeded by Mr JA van der Schyff as Group Chief Financial Officer from 1 June 2008 and who was appointed as Financial Director to the Board with effect from 15 September 2008.

Mr JD Wright resigned with effect from 30 June 2008 and was replaced by Mr JH Mooney as interim Chief Executive Officer from 1 July 2008.

Prospects

Higher grain prices and the anticipated record maize crop will have a positive impact on the Logistics Services business. Continued good performances are expected from Financial and Producers Services and the Protein and Food businesses. The discontinuance or sale of certain smaller operations will allow an increased focus on the Group's core businesses.

By order of the Board

Declaration of special dividend

Notice is hereby given that the directors of AFGRI have declared a special dividend of 8,0 cents per share for the period ended 30 June 2008. In accordance with settlement procedures of STRATE, the following dates will apply to the final dividend:

Last day to trade cum the dividend	Friday, 17 October 2008
Trading ex dividend commences	Monday, 20 October 2008
Record date	Friday, 24 October 2008
Dividend payment date	Monday, 27 October 2008

There will be no dematerialisation or rematerialisation of AFGRI shares between 20 October 2008 and 24 October 2008, both dates inclusive.

By order of the Board

DD de Beer (Non-Executive Chairman)	JH Mooney (Chief Executive Officer)
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16 September 2008

Directorate

Non-executive: DD de Beer, CA(SA), Chairman, CA Apey, BSc, MBA, JJ Claassen, Joint Vice-Chairman, JJ Ferreira, BSc (Hons) (Civ Eng), JPR Mbau, Diploma in Banking and Business Management, Joint Vice-Chairman; MM Molelele, Diploma in Business Management; KL Thoka, B&Admin, Hons (B&A), MBA; FJ van der Merwe, LLB, MA **Executive:** Ml Mogari (Dr), MBChB, BSc (Med)(Hons), CPFA, EDP, JA van der Schyff, BCom (Hons), CA(SA), Financial Director **Executive management:** JH Mooney, BCom, CA(SA), Chief Executive Officer

Notes to the preliminary consolidated financial results

- Basis of preparation and accounting policies**
The preliminary consolidated financial results for the 16 months ended 30 June 2008 have been prepared in accordance with International Financial Reporting Standards ("IFRS") IAS 34, the Listings Requirements of the JSE Limited and the South African Companies Act, on a basis consistent with that of prior period except for the adoption of IFRS 7 which has no impact on the results but will result in additional disclosure in the annual financial statements.
- Property, plant and equipment and intangible assets (R'millions)**

	Property, plant and equipment	Intangible assets and goodwill
Carrying value beginning of year	1 018	171
Additions	296	103
Disposals at book value	(61)	2
Foreign currency differences	15	4
Depreciation/amortisation	(89)	(29)
Purchase of subsidiaries	12	14
Net sale of subsidiary (including assets held for sale)	(6)	—
Impairment	(10)	—
Carrying value end of period	1 175	265
- Finance costs (R'millions)**

	16-months ended 30 June 2008	Year ended 28 February 2007
Interest paid on Land Bank borrowings used to finance debtors	(402)	(199)
Interest paid on other banks' borrowings used to finance debtors	(81)	—
Other interest paid to financial institutions	(162)	(103)
Finance cost – Continuing operations (per income statement)	(645)	(302)
Finance cost – Discontinued operations	(13)	(9)
Finance cost – Total	(658)	(311)
- Reconciliation of headline earnings per share (cents)**

	69,5	59,9
Earnings	3,2	15,9
Loss from discontinued operations	2,2	1,3
Impairment of assets	(0,1)	(10,9)
Negative goodwill	(0,1)	(1,1)
Profit on disposal of assets	(1,1)	(1,1)
Headline earnings previously reported	73,7	65,1
Impact of SAICA Circular 8/2007 – operating losses from discontinued operations	—	(3,0)
	73,7	62,1
- Agency agreements**
The Group manages agri debtors on behalf of third party financial institutions to the amount of R938 million (2007: R633 million). Management fees are paid by these third parties. The Group is liable for bad debts to a maximum of between 5% and 10% of the value of debtors administered.
The Group receives a fee for the handling, grading, storing and administration of commodities on behalf of third parties. The value of these commodities at 30 June 2008 is R444 million (2007: R1 622 million).

Business segment results (R'millions)

	Sales		Headline operating profit before interest and dividends	Net interest and dividends	Headline operating profit after interest and dividends	Assets	Liabilities
	2008	2007	2008	2007	2008	2008	2007
16-months ended 30 June 2008	7 292	226	(28)	198	7 058	(5 771)	
AFGRI Services	5 710	72	(40)	32	1 481	(889)	
Producer Services	1 694	27	(19)	8	364	(226)	
Primary inputs	4 016	45	(21)	24	1 117	(663)	
Retail	1 309	80	14	94	5 232	(4 831)	
Financial Services	273	74	(2)	72	345	(51)	
Logistics Services	3 284	186	(16)	170	1 612	(798)	
AFGRI Products	543	28	(2)	26	434	(168)	
Foods	2 741	158	(14)	144	1 178	(630)	
Protein	1	—	1	1	544	(589)	
Other	10 577	412	(43)	369	9 214	(7 158)	
Continuing operations	113	(38)	—	(38)	(40)	(25)	
Discontinued operations	10 690	374	(43)	331	9 174	(7 183)	
Consolidated							

	Capital expenditure	Depreciation	Amortisation
AFGRI Services	119	35	13
Producer Services	73	21	11
Primary inputs	16	4	6
Retail	57	17	5
Financial Services	3	3	2
Logistics Services	43	11	—
AFGRI Products	174	50	12
Foods	11	7	—
Protein	163	43	12
Other	1	2	4
Continuing operations	294	87	29
Discontinued operations	2	2	—
Consolidated	296	89	29

	Sales		Headline operating profit before interest and dividends	Net interest and dividends	Headline operating profit after interest and dividends	Assets	Liabilities
	2007	2008	2007	2008	2007	2007	2007
Year ended 28 February 2007	4 669	241	(20)	221	5 483	(4 243)	
AFGRI Services	3 779	55	(19)	36	1 196	(676)	
Producer Services	1 133	30	(8)	22	266	(150)	
Primary inputs	2 646	25	(11)	14	930	(526)	
Retail	657	73	(1)	72	3 975	(3 529)	
Financial Services	233	113	—	113	312	(38)	
Logistics Services	1 704	146	(9)	137	1 018	(487)	
AFGRI Products	311	17	(2)	15			